



# Why Self-Insurance is Right for Your Company

*Big Time Purchasing Power for Your Small to Mid-Size Business*

Thursday, September 9, 2021  
11 a.m. to 12 p.m. ET

Do you have 20 or more employees participating in your health plan? **Empower your business to take control of rising health care costs!** Join PA Chamber Insurance (PCI) in partnership with Benecon/ConnectCare3 for a **FREE, no commitment informational webinar** to learn about money-saving solutions available through the PCI Benefits Consortium.

The PCI Benefits Consortium is an increasingly popular alternative for small and mid-size companies with 20 or more enrolled employees to **manage healthcare costs, increase cash flow advantages, provide risk protection, gain financial control, and implement optional wellness initiatives.**

## WEBINAR HIGHLIGHTS

**Amy Brida**, Director of Benefits Consulting, **Brian Orsinger**, Chief Operating Officer, and **Frank Weaver**, Senior Benefits Consultant, PA Chamber Insurance join **Chris Bair**, Senior Engagement Consultant, ConnectCare3, to cover the basics and benefits of self-insuring including:

- How self-insuring could be a viable option for your company's healthcare needs
- How the PCI Benefits Consortium can lower your costs now and in future years
- How to realize cost savings through claims review/management and elimination of premium taxes and excessive expense charges
- How to capitalize on Employee Health and Well-Being

Following the presentation, participants will have an opportunity to engage in Q&A with the speakers.

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**PRICE:** FREE

After registering, you will receive a confirmation email containing information about joining the webinar.

## About the Speakers

**Amy Brida** leads the PA Chamber Insurance (PCI) benefits consulting team as Director of Benefits Consulting. She joined PCI in 2001 as an Account Manager. Amy brings 23 years of successful experience in account management, business development and management with group employee benefits to PCI. Prior to joining PCI, Amy worked for a major national insurance carrier. She lives by the mantra: *You don't earn loyalty in a day; you earn loyalty day by day. We want our customers to know their importance with every single interaction.* She holds a Pennsylvania insurance license in Accident and Health, Life, Fixed Annuities and Casualty.

**Brian Orsinger** serves as the Chief Operating Officer of PA Chamber Insurance (PCI). As a member of the PA Chamber's Executive Team, Brian is responsible for PCI's sales growth and client retention efforts, and strategic resource development. Brian is also charged with continuously evolving PCI's unique value proposition — empowering a healthy, productive, and secure workforce across the Commonwealth — in support of the PA Chamber's mission.

**Chris Bair** is the Senior Engagement Consultant with ConnectCare3. Utilizing his vast experience in sales and executive leadership roles, Chris specializes in educating and consulting private business groups that are in ConnectCare3 consortiums on invaluable available resources including Nurse Navigation and Health and Wellness services. Connect Care3 not only concentrates on making sure that the employee or dependent using the service receives the best care possible, but at the same time making sure employers understand why this is important in the self-funding model.

**Frank Weaver** returned to the PA Chamber Insurance (PCI) team in 2020 as a Senior Benefits Consultant, having previously served as Benefits Consultant earlier in his career. Frank brings more than a decade of experience in employee benefits consulting and specializes in leveraging data to optimize employer health solutions. His consultative and analytical approach to employee benefits ensures strategic ROI for PCI clients. He holds a Pennsylvania insurance license in Accident and Health, Life, and Fixed Annuities.

## REGISTER

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